



**NOTICE OF MEETING OF THE
FINANCE COMMITTEE
OF THE COMMON COUNCIL**

**Thursday, April 29, 2021
At 5:00 p.m.**

The **Finance Committee** of the Common Council of the City of Elkhart will meet on **Thursday, April 29, 2021 at 5:00 p.m.**, in Council Chambers at City Hall, 229 S. Second Street, Elkhart, Indiana, to discuss:

- **PROPOSED RESOLUTION 21-R-06**, a resolution of the Common Council of the City of Elkhart, Indiana, authorizing the transfer of up to Seven Hundred Thirty-Five Thousand Dollars (\$735,000.00) from the Full Time Account to the Contract Services Account

This meeting is open to the public. However, due to COVID-19, seating in Council Chambers is limited and remote participation is highly encouraged.

RESOLUTION NO. R-_____

**A RESOLUTION OF THE COMMON COUNCIL OF THE CITY OF ELKHART,
INDIANA, AUTHORIZING THE TRANSFER OF UP TO SEVEN HUNDRED
THIRTY-FIVE THOUSAND DOLLARS (\$735,000.00) FROM THE FULL TIME
ACCOUNT TO THE CONTRACT SERVICES ACCOUNT**

WHEREAS the Common Council appropriated funds in the 2021 annual budget for upgrading the Elkhart Police Department's records management system with its current provider or switching to a different vendor; and

WHEREAS throughout 2019 and 2020 members of the Elkhart Police Department explored options and determined that a new vendor was the best option for the department's records management system and that AXON, Inc. was the company which could best meet the needs of the Elkhart Police Department.; and

WHEREAS the Elkhart Police Department's 2021 budget includes an amount for records management, body cams, dash cams, and interview room cameras which historically have been purchased and maintained through various different vendors which historically have lacked an integrated functionality; and

WHEREAS AXON presently offers the capability to provide all such needs as an integrated package with significant and much-needed improvements and enhancements, including guaranteed product replacements at year-6 and year-10, under a 10-year agreement totaling, on average, approximately \$735,000.00, per year of AXON agreement; and

WHEREAS the Department has contractual obligations of which will continue for a portion of the 2021 fiscal year and must be paid out of the budgeted funds for 2021;

WHEREAS the Department has within its Full Time personnel services budget group, sufficient and available funds for transfer to the Contract Services account (101-5-

219-439.0912) for the AXON agreement.

NOW, THEREFORE, BE IT RESOLVED BY THE COMMON COUNCIL OF THE CITY OF ELKHART, INDIANA:

Section 1. The City Controller is hereby authorized to transfer funds from the Full Time account to the Contract Services account, as follows:

From:	Full Time	101-5-219-411.0130	\$735,000.00
To:	Contract Services	101-5-219-439.0912	\$735,000.00

Section 2. This Resolution shall be in effect from and after its passage by the Common Council and approval by the Mayor according to law.

RESOLVED this ____ day of _____, 2021.

ATTEST: _____
H. Brent Curry
President of the Common Council

Debra D. Barrett, City Clerk

PRESENTED to the Mayor by me this _____ day of _____, 2021, at _____ a.m./p.m.

Debra D. Barrett, City Clerk

APPROVED by me this _____ day of _____, 2021.

ATTEST: _____
Rod Roberson, Mayor

Debra D. Barrett, City Clerk



Proposed Resolution No. 21-R-06

Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

1/27/2021

Mayor Rod Roberson
229 S. Second St.
Elkhart In 45616

Mayor,

For the past couple of years the Elkhart Police Department has been committed to several key topics the community has not just asked for but demanded 1) transparency, 2) accountability 3) community interaction and 4) empathy.

- 1) **Transparency:** The community wants to know what we are doing. How we are doing it and are we doing it correctly.
- 2) **Accountability:** The community expects the police department to have policies which guide the officers on what to do and how to do it. The community expects officers to error, however if they error the community expects the officer to be held accountable for their actions, just as they are.
- 3) **Community interaction:** The community want officers out of their cars having positive interaction with them.
- 4) **Empathy:** The community wants us to have a better understanding of who the community is and what their needs are.

During that same time frame the Elkhart Police Department came to the realization in order to accomplish what the community demanded we have to become more effective and efficient. After many meetings and much research we came to the conclusion that Axon was the company that 1) had the products we needed, 2) were developing the products we needed and 3) had the vision of where they were going and how to get there that matched our vision.



Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

THE AXON STORY

Our story began in September of 1993 when TASER International was founded by CEO Rick Smith with his brother Tom Smith. They consulted with Jack Cover, former NASA scientist and inventor of the original TASER® conducted energy weapons of the 1970s. Rick Smith was inspired to found the company after losing two high school football teammates who were shot and killed in a road rage incident. This experience led him to seek new technologies that would enable people to protect themselves without deploying lethal force in hopes of creating a bullet-less world.

On April 5, 2017, TASER International re-branded to Axon. Based on TASER International's evolution as a business over the last 24 years, as well as the continuously evolving needs of law enforcement, it's clear that the police agency of the 21st century demands a holistic, integrated approach to police technology. Axon represents the entire network of devices, applications, and people that is revolutionizing public safety around the world. Our mission is to protect life.

Our technologies give law enforcement the confidence, focus, and time they need to keep their communities safe. Our connected body cameras and evidence-management cloud allow police officers to work effectively and transparently, and our TASER conducted energy weapons protect life without taking it. Every Axon product, from conducted energy weapons to body-worn cameras, and the digital evidence management system Axon Evidence (Evidence.com), integrates seamlessly with one another, complementing the systems and processes law enforcement already use. That connectedness does not stop at the company's products. With the features built into Axon's solutions, law enforcement can connect with partners, from county officials to neighboring agencies to prosecutors working a case. Axon believes that better and more accessible information can help agencies save valuable time and resources, and most importantly, reduce crime.

AXON'S MISSION

The priorities and challenges of law enforcement have been at the core of Axon's mission. We're committed to developing the latest technologies to make the world a safer place. Our mission is simple: Protect Life.

AXON'S PROFILE

Our Axon team is based around the globe, with our headquarters and manufacturing in Scottsdale, Arizona. Our software engineering office is in Seattle, WA and our AI Research Team is based out of New York City, NY. Global office locations include Amsterdam, the UK, Vietnam and Finland. Our company is the market leader in conducted energy weapons, body-worn video and digital evidence management solutions.



Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

How does Axon meet the demands, 1) Transparency, 2) Accountability 3) Community Interaction and 4) Empathy, of the community and of the department?

Tasers:

- 1) The officer's first line of a less-lethal option. (Empathy)
- 2) Provides the officer with a de-escalation tool. (Accountability, Empathy)
- 3) Activates the body camera when activated providing (transparency).

Body cameras:

- 1) Multiple ways for activation including manual, trigger in vehicle, drawing of taser and drawing of duty weapon. (Transparency, Accountability)
- 2) Provided each and every officer with a body camera where now they are only issued to patrol officers. (Transparency, Accountability)
- 3) Records officer's interactions. (Transparency, Accountability)
- 4) Allows supervisors to remote in to cameras view. (Accountability, Empathy)
- 5) Redaction software. (Transparency)

Interview room Cameras:

- 1) Records officer interactions. (Transparency)
- 2) Uploads to case reducing time spent on burning CD's. (Community Interaction)
- 3) Redaction Software. (Transparency)

Fleet:

- 1) Records officer interactions. (Accountability, Transparency)
- 2) Redaction Software (Transparency)

Record Management:

- 1) More efficient for officer to utilize for reporting. (Community Interaction)
- 2) Provides better crime tracking and analysis. (Community Interaction, Empathy)

Virtual Reality:

- 1) Allows for training from the officers point of view as well as the point of view of the citizen (Community Interaction, Empathy)



Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

App / Citizen / Community / One to One:

- 1) Allows community to interact with police department. (Community interaction)
- 2) Allows community to send videos and data to the police, preventing an officer from having to go back to collect the video. (Community Interaction)

What do we get when partnering with Axon? In the many meetings, conversations and demonstrations it was clear that AXON possessed the same vision as the Elkhart Police Department. Furthermore, AXON possessed and demonstrated many of the same forward thinking ideas as the Elkhart Police Department. Although AXON is at the final stage of developing some of their products and services it is at the beginning stages of developing many other products and services and for those reasons the Elkhart Police Department feels now is the time to move forward in partnership with AXON. Getting in at this stage of the process will allow the Elkhart Police Department to provide input, and in many cases customize the product we will receive. Axon brings many systems we currently use from different vendors under one company, allowing them to function as one. Axon also takes products we currently use and purchase on an as needed basis and puts them on a rotation, distributing the cost over the ten (10) years of the contract. Putting the items on a rotation assures the Elkhart Police Department has the newest technology, in great operating order, without having to make a one-time large purchase for some of our most expensive equipment such as tasers, body cameras and in-car cameras.

Warranty:

- 1) All products are warrantied through the life of the contract.
- 2) Dedicated Success Account Manager.
- 3) Unlimited storage on all devices.
- 4) Setup and install all equipment.
- 5) All training is included.
- 6) New services, programs they release.

Interview:

- 1) 9 Interview rooms get new cameras and microphones.
- 2) Touch pads to allow for direct link of interview to evidence.com and case.
- 3) Coming Soon dictation / transcription.
- 4) Redaction software



Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

Taser:

- 1) All new Taser 7
- 2) Holsters
- 3) Training of instructors
- 4) Training cartridges
- 5) Live cartridges
- 6) 5 Spare Tasers
- 7) Replaced in year 6 with training on new Taser

Body Camera:

- 1) Replaced every 2.5 years
- 2) Spare Cameras
- 3) 150 Cameras
- 4) Each officer has home docking station
- 5) 5 Eight bay docking stations on station
- 6) LTE docking from field is available if needed
- 7) Remote live view from camera
- 8) GPS Tracking
- 9) Coming soon dictation / transcription
- 10) Redaction software

Fleet:

- 1) Replaced in year 6 and year 10
- 2) New cradle points(IT advised all need replaced at this time)
- 3) 5 Spare systems
- 4) Redaction software
- 5) New system in late 2021
 - A) Includes install
 - B) License Plate Reader
 - C) GPS
 - D) Live Track
 - E) Live View



Rod Roberson
Mayor

Kris Seymore
Chief

Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

Records:

- 1) Migration of all Central Square Data
- 2) No servers
- 3) Allows for data extraction
- 4) Allows for officer wellness
- 5) Use of force
- 6) Pursuit
- 7) Redaction software is included
- 8) Set to extract information from Computer Aided Dispatch

APP:

- 1) Allows admin live access to body camera
- 2) Allows Officers to use phone to capture pictures which go directly to evidence.com and case

Citizen / Community and One to One:

- 1) Allow for citizens to upload their video to officers
- 2) Allows businesses to upload video of incident to evidence.com

Virtually Reality:

- 1) Goggles (Oculus System)
- 2) Training
- 3) Unlimited access
- 4) Unlimited programs

What cost is associated with Axon and how do we pay for it? AXON's 10 year contract totaling \$7,339,702 would average out to \$733,970 a year. At this time we are asking for \$735,000 to be transferred from the Full Time Account to our Contract Services Account to cover year one (1). Moving forward with years 2 through 10 the police department have additional cost added to our operating budget which we hope to be able to offset with year-end money from our salary ordinance.



Police Department
175 Waterfall Dr.
Elkhart, IN 46516

574.295.7070
Fax: 574.293.0679

Rod Roberson
Mayor

Kris Seymore
Chief

As you have seen partnering with Axon will make the Elkhart Police Department more efficient and effective in policing and meeting the community's needs. Partnering with Axon will also put many of our more costly purchases such as body cameras, in car cameras, tasers and technology on a rotation spreading the cost over several years preventing a large one time purchase.

The command staff and members of the Elkhart Police Department are committed to meeting the demands of the community. We will do this by operating more efficiently and effectively through the technology Axon brings, being financially responsible and working smarter not harder.

Sincerely,

Chris Snyder
Assistant Police Chief